

SDHF - Annual Fund
Income & Expense
 January through September 2018

	Jan - Sep 18	Jan - Sep 17	\$ Change
Ordinary Income/Expense			
Income			
4010 · Donations	23,358.37	16,094.70	7,263.67
4011 · Major/Special Donations	48,487.62	0.00	48,487.62
4020 · Heritage Circle Memberships			
4025 · Memberships PAY TO State	-2,535.00	-2,585.00	50.00
4026 · Memberships WITHHELD by State	-11,695.00	-9,330.00	-2,365.00
4027 · Smithsonian Membership Withheld	-2,824.00	-2,810.00	-14.00
4020 · Heritage Circle Memberships - Other	56,178.50	53,767.20	2,411.30
Total 4020 · Heritage Circle Memberships	39,124.50	39,042.20	82.30
4040 · Special Event Ticket Sales	1,400.00	5,558.50	-4,158.50
4045 · Special Event Donations	4,935.00	5,997.50	-1,062.50
4110 · Memorials	3,420.00	2,885.00	535.00
4120 · Tributes	40.00	0.00	40.00
4170 · Sponsorship Income	0.00	4,000.00	-4,000.00
4180 · License Plate Decals	90.00	40.00	50.00
4200 · Program Services Reimbursement			
4202 · Heritage Store Reimbursement	15,000.00	10,000.00	5,000.00
Total 4200 · Program Services Reimbursement	15,000.00	10,000.00	5,000.00
4206 · Admin Fees (Investment)- Income	4,409.62	5,502.16	-1,092.54
4207 · Fiscal Agent Fees - Income	8,273.20	3,070.40	5,202.80
4565 · Program Service Fees	463.28	475.31	-12.03
4601 · Interest Income	58.88	82.24	-23.36
4700 · Market valuation adjustments	0.00	0.00	0.00
4800 · Cookbook Sales	0.00	360.00	-360.00
4801 · Shipping & Handling	0.00	7.50	-7.50
4805 · Sales - Jon Crane Print	0.00	690.00	-690.00
4810 · Sales - Angela Marie Print	0.00	120.00	-120.00
4815 · Sales - Kathy Sigle Print	0.00	135.00	-135.00
Total Income	149,060.47	94,060.51	54,999.96
Cost of Goods Sold			
5800 · COGS - Cookbook	0.00	356.98	-356.98
5805 · COGS - Jon Crane Prints	0.00	45.61	-45.61
5810 · COGS - Angela Marie Print	0.00	28.92	-28.92
5815 · COGS - Kathy Sigle Print	0.00	3.75	-3.75
Total COGS	0.00	435.26	-435.26
Gross Profit	149,060.47	93,625.25	55,435.22
Expense			
6050 · Accounting Fees	0.00	3,125.00	-3,125.00
6100 · Administration Expense	0.00	-212.16	212.16
6121 · Advertising Expense	63.44	602.57	-539.13
6125 · Membership Fees due to State	100.00	0.00	100.00
6181 · Dues & Subscription Expense	599.32	1,576.52	-977.20
6190 · Awards	24.00	182.91	-158.91
6200 · Insurance Expense	1,885.87	1,582.30	303.57
6201 · Insurance - Work Comp Expense	359.96	347.14	12.82
6205 · Bank Fees & CC processing fees	883.40	1,055.68	-172.28
6211 · Miscellaneous Expense	0.00	0.00	0.00
6300 · Contract Services			
6310 · Contract Services-General	0.00	453.40	-453.40
Total 6300 · Contract Services	0.00	453.40	-453.40
6375 · Database - Membership and Donor	1,334.00	1,334.00	0.00
6559 · Payroll Expenses (Subtotal)			
6560 · Payroll/Salary Expense	132,053.73	138,052.01	-5,998.28

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6590 · Payroll Taxes Expense	10,060.61	10,521.78	-461.17
6600 · Unemployment Insurance	155.81	372.82	-217.01
6650 · Emp Benefits-Retirement	6,262.02	5,126.86	1,135.16
Total 6559 · Payroll Expenses (Subtotal)	148,532.17	154,073.47	-5,541.30
6750 · Fundraising			
6751 · History Conference Expense	278.74	0.00	278.74
6750 · Fundraising - Other	512.88	2,415.70	-1,902.82
Total 6750 · Fundraising	791.62	2,415.70	-1,624.08
6900 · Legal & Professional Expense	0.00	188.40	-188.40
7000 · Meeting/Conference/Event Exp.			
7001 · Reception Expense	55.52	1,889.76	-1,834.24
7002 · Board Meeting Expense	560.65	252.47	308.18
7000 · Meeting/Conference/Event Exp. - Other	346.54	1,246.41	-899.87
Total 7000 · Meeting/Conference/Event Exp.	962.71	3,388.64	-2,425.93
7010 · Special Event Expenses	155.00	3,099.94	-2,944.94
7100 · Office Expense	1,429.01	1,843.16	-414.15
7200 · Postage & Shipping Expense	1,491.70	1,777.27	-285.57
7250 · Printing & Publication Expense	1,358.63	215.72	1,142.91
7350 · Program Service Expense	1,145.20	0.00	1,145.20
7500 · Supplies & Equipment Expense	60.00	90.64	-30.64
7550 · Telephone Expense	1,266.28	1,448.63	-182.35
7600 · Training Expense	0.00	800.00	-800.00
7650 · Travel Expense	3,406.33	4,830.59	-1,424.26
7800 · Web Site/Internet Expense	1,116.00	1,184.00	-68.00
Total Expense	166,964.64	185,403.52	-18,438.88
Net Ordinary Income	-17,904.17	-91,778.27	73,874.10
Other Income/Expense			
Other Income			
4999 · Beginning Fund Balance	-93,754.77	-40,953.55	-52,801.22
Total Other Income	-93,754.77	-40,953.55	-52,801.22
Net Other Income	-93,754.77	-40,953.55	-52,801.22
Net Income	-111,658.94	-132,731.82	21,072.88